

Service Plan Return on Investment:

When you register your new Radian product you will automatically become enrolled in our Blue Care Plan. This program covers the Radian product under an unlimited two year warranty and provides access to on-site training and our periodic training seminars. At any time, you may upgrade this coverage to one of our Silver, Gold, or Platinum Care Plans.

These plans provide additional coverage and protection, discounts on training, comprehensive recalibration and recertification packages, and priority in our service laboratory. Your initial investment will provide you convenience, cost saving and the confidence that your product is being maintained in it best operating condition.

The following example shows the total cost of maintenance for a RD-31-472, over a period of five years:

	BLUE	SILVER	GOLD	PLATINUM
Plan Price:	0	7649	10354	14888
Total Cost of Ownership*:	50620	48334	47119	36803
Savings to You:	0	2286	3501	13817

*See reverse side for detailed break down.



RD-31-472 Total Cost of Ownership Break Down

List Price:	36660
Recal Price:	2840
Repair Price:	4255
Training Session	2500
RD Value Per Day Utilization	250



Radian product under the Platinum Care Plan receives a label that ensures first-on-bench priority in our service lab.

	BLUE	SILVER	GOLD	PLATINUM
RD-31-472 Cost	36660	36660	36660	36660
Care Plan Cost	0	7649	10354	14888
5 Years Recal Cost	14200	8520	7100	0
Recal (5 day) Lost Utilization Cost	6250	6250	6250	1250
Training Cost	2500	2500	0	0
Repair Cost	4255	0	0	0
Repair (14 day) Lost Utilization Cost	3500	3500	3500	750
Total Cost of Ownership	50620	48334	47119	36803
Savings to You	\$0	\$2,286	\$3,501	\$13,817